

## Updated Literature

- Ultrasonic Color Brochure
- KCAP300 Data Sheet
- KCAP400 Data Sheet
- MS41 IEC Intrinsically Safe Approval
- Ultrasonic Quick Start Manuals

Please contact Helen Rivault (hrivault@ktekcorp.com or Ext. 117) for all Literature Requests.

## New Representative

### Cemtech Energy Controls

Contact: David Egan Sr.  
david.egansr@cemtech-energy.com  
Territory: Delaware, New Jersey and Pennsylvania



### Ruain Oilfield Services

Contact: Khalid Oudeif  
k\_oudeif@ruain.com  
Territory: Yemen



## Success Story Incentive

Do you have a sales success story that you would like to share with K-TEK reps worldwide? You will receive a \$275 commission for each success story that you submit. Also, the story will be placed in a newsletter with your rep logo linked to your rep firm's web site.

### Requirements:

- Forward all information in electronic format to K-TEK Marketing (adaigle@ktekcorp.com)
- Minimum of 250 words to include:
  - Photo of Installation or Sketch of Installation
  - Application
  - Problem solved
  - Competition (replacement?)
  - Sales approach - order winners & qualifiers
- Identify customer:
  - Contact name
  - Address
  - Phone
  - Fax
  - Email

## Ultrasonic Transmitter Helps Control Floods in India

### PROBLEM

The flood situation in the Krishna River and nearby dams in Gulbarga, Karnataka, India continued to be a source of problem, for the district administration during the monsoon season as water from other reservoirs and dams was released into Narayanpur Dam. The water level would sometimes be too close to the maximum storage level of the dam, and the authorities had no other option than to release the water in order to prevent damage to the dam. This would cause flooding in the villages on the banks of the river in the downstream. For several days, the district administration had to spend several lakhs (100,000) of rupees (Indian currency) to keep the men and material ready for evacuating people in the event of flooding. They could have contained the amount of water in other nearby dams before being released to Narayanpur Dam.

### SOLUTION

The authority installed one water level that is used to maintain the water level in all conditions. K-TEK's KSONIK 20C Ultrasonic Level Transducer has been installed to monitor the level of water. The ultrasonic level transmitter is easily configured on site with existing LCD display and push button programming. In this application, the KSONIK provided a stable level signal to the control equipment and was chosen because of its programming simplicity and ease of installation.



## MT5000 GWR Demo Set and Pricing

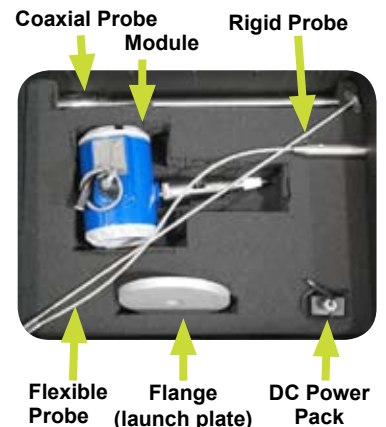
**Case Type:** Pelican Model 1550 (\$175)

**Description:** MT5000 Guided Wave Radar Kit (\$450)

- 6" Aluminum Flange (Launch Plate) (\$25)
- P01 Rigid Probe (\$50)3 & P11 Flexible Cable (\$50) (22" insertion length)
- P51 Coaxial Probe with Slots (\$100)
- DC Power Pack (\$20)
- M7A-MT \$350 Module Upgrade (upgrade existing MT2000 demo to MT5000)

**Price:** \$820

**Note:** Individual unit price items are purchased separate as individual line items.



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